



Dollar cost averaging program enrollment

Important information

Use this form to enroll in the dollar cost averaging (DCA) program for your Venture Series variable annuity. The DCA program enables you to preauthorize periodic transfers among variable investment options. If your annuity offers a Market Value Adjusted Account, you may not dollar cost average to or from any of the Market Value Adjusted Accounts.

- A separate form must be completed for requests on any additional contracts.
- You may terminate this program or change your investment allocations or the frequency of the DCA transfers anytime by notifying John Hancock.
- This program will automatically stop upon completion of the duration you choose or upon depletion of the source investment option.
- Participation in any other investment programs available under your contract may conflict with the intended results.
- Please refer to your variable annuity contract and prospectus for transfer restrictions and limitations.

Contact information

Website:
johnhancock.com/annuities

Phone: 800-344-1029
TTY: 800-555-1158

Mail:
See return instructions at end of this form.

1. Contract information

Contract number

Owner information:

Owner name (First) MI Last Date of birth (mm/dd/yyyy)

Phone number Email address

Address (Street)

City State Zip code Country (if outside the U.S.)

Check here if address provided is permanent address change for your annuity contracts.

Financial professional name (if applicable) (First) MI Last Phone number

Co-owner information (if applicable):

Co-owner name (First) MI Last Date of birth (mm/dd/yyyy)

Phone number Email address

Address (Street)

City State Zip code Country (if outside the U.S.)



Contract number: _____

2. Program details

Complete this section with your desired program details and choose investment options in section 3 or 4 of this form.

A. Start date: _____ (select a day of the month between the 1st and the 28th)
mm/dd/yyyy

Note: If John Hancock receives this request **after** the requested start date, DCA transfers will begin on the requested day of the following month. If the requested start date falls on a weekend or holiday, transfers will begin on the next available business day. If no start date is given, transfers will begin within 30 days from when the form is received.

B. Dollar amount: \$ _____ (\$100 minimum)

C. Frequency: (select one)

- Monthly (default)
- Quarterly
- Semiannually
- Annually (indicate month): _____

D. Source investment option: (provide the name of **one** fund that you want the dollar amount transferred from)

E. Length of transfer period: (select one)

- Indefinitely (or as long as the source investment option has a balance)
- _____ months

3. Investment option selections for contracts issued PRIOR to November 23, 2009

Complete this section to make investment option transfers within your **Venture, Venture III, Venture Strategy, Venture Vantage, or Venture Vision contract issued prior to November 23, 2009.**

Using the lists below, please choose the variable investment options and percentages for your allocation. Allocations can be made to one or any combination of the available variable investment options as long as they are within the section applicable to your contract. **Percentages must total 100%.** Please refer to your prospectus for further details on your contract. See section 4 for options for contracts issued **after November 22, 2009.**

i Dollar cost averaging does not apply to any fixed investment option (if offered on your annuity). Please see your variable annuity contract and/or prospectus for further details.

A. Variable investment options available to contracts **with a Guaranteed Minimum Withdrawal Benefit:**

- | | |
|--|--|
| _____ % Lifestyle Balanced Portfolio (Manulife IM US ¹) | _____ % Managed Volatility Conservative Portfolio (Manulife IM US ¹) |
| _____ % Lifestyle Conservative Portfolio (Manulife IM US ¹) | _____ % Managed Volatility Growth Portfolio (Manulife IM US ¹) |
| _____ % Lifestyle Growth Portfolio (Manulife IM US ¹) | _____ % Managed Volatility Moderate Portfolio (Manulife IM US ¹) |
| _____ % Lifestyle Moderate Portfolio (Manulife IM US ¹) | _____ % Total Bond Market (Manulife IM US ¹) |
| _____ % Managed Volatility Balanced Portfolio (Manulife IM US ¹) | _____ % Ultra Short Term Bond (Manulife IM US ¹) |

1 Manulife Investment Management (US)



3. Investment option selections for contracts issued PRIOR to November 23, 2009 (continued)

B. Variable investment options available to contracts without a Guaranteed Minimum Withdrawal Benefit:

- | | |
|---|---|
| _____ % 500 Index Trust (Manulife IM NA ²) | _____ % Lifestyle Conservative Portfolio (Manulife IM US ¹) |
| _____ % Active Bond (Declaration/Manulife IM US ¹) | _____ % Lifestyle Growth Portfolio (Manulife IM US ¹) |
| _____ % American Asset Allocation (Capital Research) | _____ % Lifestyle Moderate Portfolio (Manulife IM US ¹) |
| _____ % American Global Growth (Capital Research) | _____ % Managed Volatility Balanced Portfolio (Manulife IM US ¹) |
| _____ % American Growth (Capital Research) | _____ % Managed Volatility Conservative Portfolio (Manulife IM US ¹) |
| _____ % American Growth-Income (Capital Research) | _____ % Managed Volatility Growth Portfolio (Manulife IM US ¹) |
| _____ % American International (Capital Research) | _____ % Managed Volatility Moderate Portfolio (Manulife IM US ¹) |
| _____ % Blue Chip Growth (T. Rowe Price) | _____ % Mid Cap Index (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Capital Appreciation (Jennison) | _____ % Mid Cap Growth (Wellington) |
| _____ % Capital Appreciation Value (T. Rowe Price) | _____ % Mid Value (T. Rowe Price) |
| _____ % Core Bond (Allspring) | _____ % Opportunistic Fixed Income (Wellington) |
| _____ % Disciplined Value International (Boston Partners) | _____ % Real Estate Securities (Wellington) |
| _____ % Emerging Markets Value (Dimensional) | _____ % Science & Technology (T. Rowe Price) |
| _____ % Equity Income (T. Rowe Price) | _____ % Select Bond (Manulife IM US ¹) |
| _____ % Financial Industries (Manulife IM US ¹) | _____ % Short Term Government Income (Manulife IM US ¹) |
| _____ % Fundamental All Cap Core (Manulife IM US ¹) | _____ % Small Cap Index (Manulife IM NA ²) |
| _____ % Fundamental Large Cap Value (Manulife IM US ¹) | _____ % Small Cap Opportunities (Dimensional/GW&K) |
| _____ % Global Equity (Manulife IM US ¹) | _____ % Small Cap Stock (Wellington) |
| _____ % Health Sciences (T. Rowe Price) | _____ % Small Cap Value (Wellington) |
| _____ % High Yield (Western Asset) | _____ % Small Company Value (T. Rowe Price) |
| _____ % International Equity Index Trust (SsgA) | _____ % Strategic Income Opportunities (Manulife IM US ¹) |
| _____ % International Small Company (Dimensional) | _____ % Total Bond Market (Manulife IM US ¹) |
| _____ % Investment Quality Bond (Wellington) | _____ % Total Stock Market Index (Manulife IM NA ²) |
| _____ % Lifestyle Balanced Portfolio (Manulife IM US ¹) | _____ % Ultra Short Term Bond (Manulife IM US ¹) |

4. Investment option selections for contracts issued AFTER November 22, 2009

Complete this section to make investment option transfers within your **Venture 4, Venture 4 Series, Venture 7 Series, Venture 2009, or Venture Frontier contract issued after November 22, 2009.**

Using the lists below, please choose the variable investment options and percentages for your allocation. Allocations can be made to one or any combination of the available variable investment options as long as they are within the section applicable to your contract. **Percentages must total 100%.** Please refer to your prospectus for further details on your contract.

i Dollar cost averaging does not apply to any fixed investment option (if offered on your annuity). Please see your variable annuity contract and/or prospectus for further details.

A. Variable investment options available to Venture 4 Series, Venture 7 Series, and Venture Frontier contracts with a Guaranteed Minimum Withdrawal Benefit:

- | | |
|---|---|
| _____ % Lifestyle Balanced Portfolio (Manulife IM US ¹) | _____ % Lifestyle Moderate Portfolio (Manulife IM US ¹) |
| _____ % Lifestyle Conservative Portfolio (Manulife IM US ¹) | _____ % Ultra Short Term Bond (Manulife IM US ¹) |
| _____ % Lifestyle Growth Portfolio (Manulife IM US ¹) | |

1 Manulife Investment Management (US)
 2 Manulife Investment Management (North America)



Contract number: _____

4. Investment option selections for contracts issued AFTER November 22, 2009 (continued)

B. Variable investment options available to **Venture 4 and **Venture 2009** contracts **with** a Guaranteed Minimum Withdrawal Benefit:**

- _____ % Lifestyle Balanced Portfolio (Manulife IM US¹)
- _____ % Lifestyle Conservative Portfolio (Manulife IM US¹)
- _____ % Lifestyle Growth Portfolio (Manulife IM US¹)
- _____ % Lifestyle Moderate Portfolio (Manulife IM US¹)
- _____ % Managed Volatility Balanced Portfolio (Manulife IM US¹)
- _____ % Managed Volatility Conservative Portfolio (Manulife IM US¹)
- _____ % Managed Volatility Growth Portfolio (Manulife IM US¹)
- _____ % Managed Volatility Moderate Portfolio (Manulife IM US¹)
- _____ % Total Bond Market (Manulife IM US¹)
- _____ % Ultra Short Term Bond (Manulife IM US¹)

C. Variable investment options available to **Venture 4, **Venture 4 Series**, **Venture 7 Series**, **Venture 2009**, or **Venture Frontier** contracts **without** a Guaranteed Minimum Withdrawal Benefit:**

- _____ % Investment Quality Bond (Wellington)
- _____ % Lifestyle Balanced Portfolio (Manulife IM US¹)
- _____ % Lifestyle Conservative Portfolio (Manulife IM US¹)
- _____ % Lifestyle Growth Portfolio (Manulife IM US¹)
- _____ % Lifestyle Moderate Portfolio (Manulife IM US¹)
- _____ % Managed Volatility Balanced Portfolio (Manulife IM US¹)
- _____ % Managed Volatility Conservative Portfolio (Manulife IM US¹)
- _____ % Managed Volatility Growth Portfolio (Manulife IM US¹)
- _____ % Managed Volatility Moderate Portfolio (Manulife IM US¹)
- _____ % Total Bond Market (Manulife IM US¹)
- _____ % Ultra Short Term Bond (Manulife IM US¹)

5. Signatures and authorizations

By signing below, I request John Hancock make the changes specified in sections 2 and 3 or 4 of this form for the specified contract, and I agree to submit additional information upon request if such information, in the discretion of John Hancock, is necessary to implement the changes on this form. I authorize John Hancock to interpret this request in order to resolve any ambiguities, inconsistencies, or omissions.

SIGN HERE _____
 Signature of owner (or fiduciary) Date signed (mm/dd/yyyy)


SIGN HERE _____
 Signature of co-owner (or fiduciary) (if applicable) Date signed (mm/dd/yyyy)

Return instructions

Please submit your completed and signed form via one of the following:

Regular mail:
 John Hancock Annuities Service Center
 PO Box 55444
 Boston, MA 02205-5444

Overnight mail:
 Annuities Service Center
 John Hancock Insurance
 410 University Avenue, Suite 55444, Westwood, MA 02090

 **Register online:**
 Go to johnhancock.com/annuities to create an online account and gain access to contract-specific details and self-service tools. Once registered, select to receive your contract documents electronically under your Paperless settings.

1 Manulife Investment Management (US)

