



FOR USE IN NEW YORK ONLY

Wealthmark Series


Dollar cost averaging program enrollment


Important information


Use this form to enroll in the dollar cost averaging (DCA) program for your Wealthmark or Wealthmark ML3 variable annuity contract. The DCA program enables you to preauthorize periodic transfers among variable investment options. If your annuity offers a Market Value Adjusted Account, you may not dollar cost average to or from any of the Market Value Adjusted Accounts.

- A separate form must be completed for requests on any additional contracts.
- You may terminate this program or change your investment allocations or the frequency of the DCA transfers anytime by notifying John Hancock.
- This program will automatically stop upon completion of the duration you choose or upon depletion of the source investment option.
- Participation in any other investment programs available under your contract may conflict with the intended results.
- Please refer to your variable annuity contract and prospectus for transfer restrictions and limitations.

Contact information

 **Website:**
johnhancock.com/annuities

 **Phone:** 800-344-1029
TTY: 800-555-1158

 **Mail:**
See return instructions at end of this form.

1. Contract information

Contract number

Owner information:

Owner name (First) _____ MI _____ Last _____ Date of birth (mm/dd/yyyy) _____

Phone number _____ Email address _____

Address (Street) _____

City _____ State _____ Zip code _____ Country (if outside the U.S.) _____

Check here if address provided is permanent address change for your annuity contracts.

Financial professional name (if applicable) (First) _____ MI _____ Last _____ Phone number _____

Co-owner information (if applicable):

Co-owner name (First) _____ MI _____ Last _____ Date of birth (mm/dd/yyyy) _____

Phone number _____ Email address _____

Address (Street) _____

City _____ State _____ Zip code _____ Country (if outside the U.S.) _____



Contract number: _____

2. Program details

Complete this section with your desired program details and choose investment options in section 3 of this form.

A. Start date: _____ (select a day of the month between the 1st and the 28th)
mm/dd/yyyy

Note: If John Hancock receives this request **after** the requested start date, DCA transfers will begin on the requested day of the following month. If the requested start date falls on a weekend or holiday, transfers will begin on the next available business day. If no start date is given, transfers will begin within 30 days from when the form is received.

B. Dollar amount: \$ _____ (\$100 minimum)

C. Frequency: (select one)

- Monthly (default)
- Quarterly
- Semiannually
- Annually (indicate month): _____

D. Source investment option: (provide the name of **one** fund that you want the dollar amount transferred from)

E. Length of transfer period: (select one)

- Indefinitely (or as long as the source investment option has a balance)
- _____ months

3. Investment option selections

Complete this section to make investment option transfers within your **Wealthmark variable annuity**.

Using the lists below, please choose the variable investment options and percentages for your allocation. Allocations can be made to one or any combination of the available variable investment options as long as they are within the section applicable to your contract. **Percentages must total 100%**. Please refer to your prospectus for further details on your contract.

i Dollar cost averaging does not apply to any fixed investment option (if offered on your annuity). Please see your variable annuity contract and/or prospectus for further details.

A. Variable investment options available to contracts **with a Guaranteed Minimum Withdrawal Benefit:**

- | | |
|---|---|
| _____% Lifestyle Balanced Portfolio (Manulife IM US ¹) | _____% Managed Volatility Conservative Portfolio (Manulife IM US ¹) |
| _____% Lifestyle Conservative Portfolio (Manulife IM US ¹) | _____% Managed Volatility Growth Portfolio (Manulife IM US ¹) |
| _____% Lifestyle Growth Portfolio (Manulife IM US ¹) | _____% Managed Volatility Moderate Portfolio (Manulife IM US ¹) |
| _____% Lifestyle Moderate Portfolio (Manulife IM US ¹) | _____% Total Bond Market (Manulife IM US ¹) |
| _____% Managed Volatility Balanced Portfolio (Manulife IM US ¹) | _____% Ultra Short Term Bond (Manulife IM US ¹) |

1 Manulife Investment Management (US)



3. Investment option selections for contracts issued PRIOR to November 23, 2009 (continued)

B. Variable investment options available to contracts without a Guaranteed Minimum Withdrawal Benefit:

- | | |
|--|--|
| ____ % 500 Index Trust (Manulife IM NA ²) | ____ % Lifestyle Conservative Portfolio (Manulife IM US ¹) |
| ____ % Active Bond (Declaration/Manulife IM US ¹) | ____ % Lifestyle Growth Portfolio (Manulife IM US ¹) |
| ____ % American Asset Allocation (Capital Research) | ____ % Lifestyle Moderate Portfolio (Manulife IM US ¹) |
| ____ % American Global Growth (Capital Research) | ____ % Managed Volatility Balanced Portfolio (Manulife IM US ¹) |
| ____ % American Growth (Capital Research) | ____ % Managed Volatility Conservative Portfolio (Manulife IM US ¹) |
| ____ % American Growth-Income (Capital Research) | ____ % Managed Volatility Growth Portfolio (Manulife IM US ¹) |
| ____ % American International (Capital Research) | ____ % Managed Volatility Moderate Portfolio (Manulife IM US ¹) |
| ____ % Blue Chip Growth (T. Rowe Price) | ____ % Mid Cap Index (Manulife IM US ¹ /Manulife IM NA ²) |
| ____ % Capital Appreciation (Jennison) | ____ % Mid Cap Growth (Wellington) |
| ____ % Capital Appreciation Value (T. Rowe Price) | ____ % Mid Value (T. Rowe Price) |
| ____ % Core Bond (Allspring) | ____ % Opportunistic Fixed Income (Wellington) |
| ____ % Disciplined Value International (Boston Partners) | ____ % Real Estate Securities (Wellington) |
| ____ % Emerging Markets Value (Dimensional) | ____ % Science & Technology (T. Rowe Price) |
| ____ % Equity Income (T. Rowe Price) | ____ % Select Bond (Manulife IM US ¹) |
| ____ % Financial Industries (Manulife IM US ¹) | ____ % Short Term Government Income (Manulife IM US ¹) |
| ____ % Fundamental All Cap Core (Manulife IM US ¹) | ____ % Small Cap Index (Manulife IM NA ²) |
| ____ % Fundamental Large Cap Value (Manulife IM US ¹) | ____ % Small Cap Opportunities (Dimensional/GW&K) |
| ____ % Global Equity (Manulife IM US ¹) | ____ % Small Cap Stock (Wellington) |
| ____ % Health Sciences (T. Rowe Price) | ____ % Small Cap Value (Wellington) |
| ____ % High Yield (Western Asset) | ____ % Small Company Value (T. Rowe Price) |
| ____ % International Equity Index Trust (SsgA) | ____ % Strategic Income Opportunities (Manulife IM US ¹) |
| ____ % International Small Company (Dimensional) | ____ % Total Bond Market (Manulife IM US ¹) |
| ____ % Investment Quality Bond (Wellington) | ____ % Total Stock Market Index (Manulife IM NA ²) |
| ____ % Lifestyle Balanced Portfolio (Manulife IM US ¹) | ____ % Ultra Short Term Bond (Manulife IM US ¹) |

4. Signatures and authorizations

By signing below, I request John Hancock make the changes specified in sections 2 and 3 of this form for the specified contract, and I agree to submit additional information upon request if such information, in the discretion of John Hancock, is necessary to implement the changes on this form. I authorize John Hancock to interpret this request in order to resolve any ambiguities, inconsistencies, or omissions.

SIGN HERE _____ Date signed (mm/dd/yyyy)

Signature of owner (or fiduciary)

SIGN HERE _____ Date signed (mm/dd/yyyy)

Signature of co-owner (or fiduciary) (if applicable)

1 Manulife Investment Management (US)
 2 Manulife Investment Management (North America)



Return instructions

Please submit your completed and signed form via one of the following:



Regular mail:

John Hancock Annuities Service Center
PO Box 55445
Boston, MA 02205-5445

Overnight mail:

Annuities Service Center
John Hancock Insurance
410 University Avenue, Suite 55445, Westwood, MA 02090



Register online:

Go to johnhancock.com/annuities to create an online account and gain access to contract-specific details and self-service tools. Once registered, select to receive your contract documents electronically under your Paperless settings.

