



# Change of Broker-Dealer or Representative Form

## Introduction

### Instructions

Use this form to change the broker-dealer or registered representative of record on a John Hancock annuity contract. Please complete this form in print with the appropriate signatures and either mail or fax it to the attention of the Licensing Department.

### Questions about this form?

1-800-824-0335

### Contact us:

FAX 1-617-663-3719



**See the end of this document for return instructions**

## 1. Contract Information

### Contract Owner Information:

Contract Number \_\_\_\_\_ Owner's Phone Number \_\_\_\_\_

Owner's Name (First) \_\_\_\_\_ (MI) \_\_\_\_\_ (Last) \_\_\_\_\_

### Co-Owner Information:

Co-Owner's Name \_\_\_\_\_ Co-Owner's Phone Number \_\_\_\_\_

### Annuitant Information:

Annuitant's Name \_\_\_\_\_ Annuitant's Phone Number \_\_\_\_\_

## 2. Servicing Representative Information

### Current Representative Information (if available):

Current Representative's Name (First) \_\_\_\_\_ (MI) \_\_\_\_\_ (Last) \_\_\_\_\_

Current Representative's Firm \_\_\_\_\_ Current Representative's Phone Number \_\_\_\_\_

Current Representative's Business Address (Street) \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

### New Representative Information:

New Representative's Name (First) \_\_\_\_\_ (MI) \_\_\_\_\_ (Last) \_\_\_\_\_ Social Security Number \_\_\_\_\_

New Representative's Firm \_\_\_\_\_ New Representative's Phone Number \_\_\_\_\_ New Representative's Split ID/Percentage \_\_\_\_\_

New Representative's Business Address (Street) \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**3. Partnership/Split Information (Optional)**

Please provide the name and commission percentage of each additional representative. Partnership/Splits must be within the same broker-dealer. The sum of the percentages for all representatives, including the servicing representative, must total 100%. For any sum not equal to 100%, the difference will be applied to the servicing representative. If no percentages are included, the servicing representative will receive 100% and each additional representative will be listed at 0.00%.

_____ Representative's Name (First)	_____ (Last)	_____ Split ID/Percentage
_____ Representative's Name (First)	_____ (Last)	_____ Split ID/Percentage

**4. Authorization**

Commission options for annuity contracts were elected by the original selling firm at the time of issue and are irrevocable. Service fees are paid on contracts that change the broker-dealer of record. Service fees may differ from original commission percentages.

To process a change of broker-dealer or change of representative within the same broker-dealer, please sign below. In lieu of the owner's signature, the broker-dealer branch manager may sign for a change of representative within the same broker-dealer.

**SIGN HERE** \_\_\_\_\_  
Signature of Owner (if more than one, ALL must sign)

\_\_\_\_\_  
Today's Date (MM/DD/YYYY)

**SIGN HERE** \_\_\_\_\_  
Signature of Co-Owner

\_\_\_\_\_  
Today's Date (MM/DD/YYYY)


**SIGN HERE** \_\_\_\_\_  
Branch Manager of Current Broker-Dealer (please print)


\_\_\_\_\_  
Signature

\_\_\_\_\_  
Today's Date (MM/DD/YYYY)

**Submission Instructions**


Please enclose and mail to:


 **National Contracts**  
John Hancock Annuities  
Service Center  
P.O. Box 55444  
Boston, MA 02205-5444


 **New York Contracts**  
John Hancock Annuities  
Service Center  
PO Box 55445  
Boston, MA 02205-5445

 **All Contracts Overnight Deliveries**  
John Hancock Annuities  
Service Center  
30 Dan Road, STE. 55444  
Canton, MA 02021-2809

 **To fax this form:**  
1-617-663-3160

 **Questions:**  
1-800-344-1029

 **www.jhannuities.com**

 **Delivery** Your account at your fingertips  
Register at [www.jhannuities.com](http://www.jhannuities.com).

**Issuer: John Hancock Life Insurance Company (U.S.A.), Lansing, MI (not licensed in New York)**  
**Issuer in NY: John Hancock Life Insurance Company of New York, Valhalla, NY**