



NOT FOR USE IN NEW YORK

Venture® Series Investment option change

Before you begin

Request a transfer over the phone. You can call us at 1-800-344-1029 to enroll in telephone transfer authorization over the phone and elect to make a transfer. Representatives are available weekdays between 8 a.m. and 6 p.m. Eastern Time.


Important information


Use this form to make investment option transfers within your Venture contract.


- A separate form must be completed for requests on any additional contracts.
- Please review your variable annuity contract for detailed information regarding trade restrictions and limitations.
- Changes in your current or future investment allocation may conflict with the intended results of any special programs (i.e. dollar cost averaging, rebalancing, systematic withdrawal, etc.).
- Annuitized policies can only be invested in 4 funds at the most.
- Some products do not allow fixed funds to be included in reallocations. Please see your prospectus for fixed investment option rules.

Contact us

 **Website**
www.jhannuities.com

 **Phone**
1-800-344-1029
Weekdays 8 a.m. to 6 p.m. ET

 **Fax**
1-617-663-3160

 **Return instructions**
See the end of this document for return instructions.

1. Current owner information

Contract owner information

Contract number _____ Phone number _____ Mobile number _____ Email address _____

Owner's name (First, MI, Last) _____ Date of birth (MM/DD/YYYY) _____

Address (Street) _____ City _____ State or country (if outside the U.S.) _____ Zip code _____

Financial representative's name (if applicable) _____ Financial representative's phone number _____

Co-owner information (if applicable)

Co-owner's name (First, MI, Last) _____ Date of birth (MM/DD/YYYY) _____

Phone number _____ Mobile number _____ Email address _____

Address (Street) _____ City _____ State or country (if outside the U.S.) _____ Zip code _____

2. Specific one-time transfer

Complete this section when you want to move the contract value from one investment option to another. List each investment option separately. If you also want to change how your future purchase payments will be allocated, check option C in section 3 and then choose your new future allocations and percentages in section 4 or 5 of this form.

Please select one: Specified amount \$ **or** Specified percentage %

From: Investment option (source)	To: Investment option (destination)	\$ or %
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____
4. _____	_____	_____
5. _____	_____	_____

Issuer: John Hancock Life Insurance Company (U.S.A.), Lansing, MI (not licensed in New York)

3. Reallocation of value and future investment option change

Complete this section and section 4 or 5 to reallocate the current contract value of your annuity among investment options and/or change where your future purchase payments will be allocated.

Select one of the following options to make your investment selections.

- A (default):** Follow my instructions in section 4 or 5 to reallocate all of my current contract value.
- B:** Follow my instructions in section 4 or 5 to reallocate all of my current contract value and future purchase payments.
- C:** Follow my instructions in section 4 or 5 for future purchase payments only.

4. Investment option selections for contracts issued PRIOR to November 23, 2009

Complete this section to make investment option transfers within your **Venture, Venture III, Venture Strategy, Venture Vantage or Venture Vision contract issued prior to November 23, 2009.**

Using the lists below, please choose the variable investment options and percentages for your allocation. Allocations can be made to one or any combination of the available variable investment options as long as they are within the section applicable to your contract. **Percentages must total 100%.** Please refer to your prospectus for further details on your contract. See section 5 for options for contracts issued **after November 22, 2009.**

A: Variable investment options available to contracts **with** a Guaranteed Minimum Withdrawal Benefit.

- | | |
|---|---|
| _____ % Lifestyle Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Managed Volatility Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Managed Volatility Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Managed Volatility Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Total Bond Market (Manulife IM US ¹) |
| _____ % Managed Volatility Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Ultra Short Term Bond (Manulife IM US ¹) |

B: Variable investment options available to contracts **without** a Guaranteed Minimum Withdrawal Benefit.

- | | |
|--|---|
| _____ % 500 Index Trust (Manulife IM NA ²) | _____ % Lifestyle Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Active Bond (Declaration/Manulife IM US ¹) | _____ % Lifestyle Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % American Asset Allocation (Capital Research) | _____ % Lifestyle Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % American Global Growth (Capital Research) | _____ % Managed Volatility Aggressive Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % American Growth (Capital Research) | _____ % Managed Volatility Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % American Growth-Income (Capital Research) | _____ % Managed Volatility Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % American International (Capital Research) | _____ % Managed Volatility Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Blue Chip Growth (T. Rowe Price) | _____ % Managed Volatility Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Capital Appreciation (Jennison) | _____ % Mid Cap Index (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Capital Appreciation Value (T. Rowe Price) | _____ % Mid Cap Stock (Wellington) |
| _____ % Core Bond (Wells Capital Management, Inc.) | _____ % Mid Value (T. Rowe Price) |
| _____ % Disciplined Value International (Boston Partners) | _____ % Opportunistic Fixed Income (Wellington) |
| _____ % Emerging Markets Value (Dimensional) | _____ % Real Estate Securities (DIMA) |
| _____ % Equity Income (T. Rowe Price) | _____ % Science & Technology (T. Rowe Price/RCM) |
| _____ % Financial Industries (Manulife IM US ¹) | _____ % Select Bond (Manulife IM US ¹) |
| _____ % Fundamental All Cap Core (Manulife IM US ¹) | _____ % Short Term Government Income (Manulife IM US ¹) |
| _____ % Fundamental Large Cap Value (Manulife IM US ¹) | _____ % Small Cap Index (Manulife IM NA ²) |
| _____ % Global (Manulife IM US ¹) | _____ % Small Cap Opportunities (Dimensional/GW&K) |
| _____ % Health Sciences (T. Rowe Price) | _____ % Small Cap Stock (Wellington) |
| _____ % High Yield (Western Asset) | _____ % Small Cap Value (Wellington) |
| _____ % International Equity Index Trust (SsgA) | _____ % Small Company Value (T. Rowe Price) |
| _____ % International Small Company (Dimensional) | _____ % Strategic Income Opportunities (Manulife IM US ¹) |
| _____ % Investment Quality Bond (Wellington) | _____ % Total Bond Market (Manulife IM US ¹) |
| _____ % Lifestyle Aggressive Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Total Stock Market Index (Manulife IM NA ²) |
| _____ % Lifestyle Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Ultra Short Term Bond (Manulife IM US ¹) |

1 Manulife Investment Management (US)

2 Manulife Investment Management (North America)

5. Investment option selections for contracts issued AFTER November 22, 2009

Complete this section to make investment option transfers within your **Venture 4, Venture 4 Series, Venture 7 Series, Venture 2009 or Venture Frontier contract issued after November 22, 2009.**

Using the lists below, please choose the variable investment options and percentages for your allocation. Allocations can be made to one or any combination of the available variable investment options as long as they are within the section applicable to your contract. **Percentages must total 100%.** Please refer to your prospectus for further details on your contract.

A: Variable investment options available to Venture 4 Series, Venture 7 Series and Venture Frontier contracts with a Guaranteed Minimum Withdrawal Benefit.

- | | |
|--|--|
| _____ % Lifestyle Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Lifestyle Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Ultra Short Term Bond (Manulife IM US ¹) |
| _____ % Lifestyle Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | |

B: Variable investment options available to Venture 4 and Venture 2009 contracts with a Guaranteed Minimum Withdrawal Benefit.

- | | |
|---|---|
| _____ % Lifestyle Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Managed Volatility Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Managed Volatility Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Managed Volatility Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Total Bond Market (Manulife IM US ¹) |
| _____ % Managed Volatility Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Ultra Short Term Bond (Manulife IM US ¹) |

C: Variable investment options available to Venture 4, Venture 4 Series, Venture 7 Series, Venture 2009 or Venture Frontier contracts without a Guaranteed Minimum Withdrawal Benefit.

- | | |
|---|---|
| _____ % Investment Quality Bond (Wellington) | _____ % Managed Volatility Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Managed Volatility Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Conservative Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Managed Volatility Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) |
| _____ % Lifestyle Growth Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Total Bond Market (Manulife IM US ¹) |
| _____ % Lifestyle Moderate Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | _____ % Ultra Short Term Bond (Manulife IM US ¹) |
| _____ % Managed Volatility Balanced Portfolio (Manulife IM US ¹ /Manulife IM NA ²) | |

1 Manulife Investment Management (US)

2 Manulife Investment Management (North America)

6. Signatures and authorizations

I/We request John Hancock make the changes specified in sections 2, 3 and 4 or 5 of this form for the specified contract, and I/we agree to submit additional information upon request if such information, in the discretion of John Hancock, is necessary to implement the changes on this form. By signing this section 6, I/we authorize John Hancock to interpret this request in order to resolve any ambiguities, inconsistencies or omissions.

SIGN
HERE_____
Signature of owner (or fiduciary)_____
Today's date (MM/DD/YYYY)SIGN
HERE_____
Signature of co-owner (or fiduciary) (if applicable)_____
Today's date (MM/DD/YYYY)**Submission instructions**

Please submit your completed and signed form via one of the following:

Regular mail John Hancock Annuities Service Center
PO Box 55444, Boston, MA 02205-5444

 **Fax** 1-617-663-3160

Overnight mail Annuities Service Center
John Hancock Insurance
410 University Avenue, Suite 55444, Westwood, MA 02090

**Register online**

Create an online account and gain access to secure self-service tools and contract-specific details. Visit www.jhannuities.com and click on the "Register Now" link in the upper right-hand corner to register. Once registered, enroll in eDelivery to receive your contract documents electronically.